



**FOR IMMEDIATE RELEASE**

**HFA Delivers Expeditious Research & Licensing Services for  
This Year's GRAMMY®-Nominated Tracks**

New York, February 11, 2011: The Harry Fox Agency, Inc. (HFA), the nation's leading provider of intellectual property management, licensing, and royalty calculation and distribution services for the music industry has announced their collaboration with The Recording Academy® to license its on-demand listening service of this year's GRAMMY®-nominated tracks posted for member voter consideration.

For the fourth year in a row, HFA provided The Recording Academy with a one-stop shop for research and clearance service not only for catalogs already represented by HFA, but also for non-represented material, identifying all tracks for each nominated album in selected categories, matching these sound recordings to the publishing ownership information, and obtaining mechanical licensing authority. In a matter of weeks, HFA was able to clear GRAMMY nominated content over a diverse range of categories including Latin, jazz, gospel, pop, R&B, blues, folk, Hawaiian, Native American, Cajun, reggae, world, musical shows, children's music, instrumentals and chorals. These results highlight the level of copyright expertise resident at HFA and the depth of HFA's music database and publisher relationships.

Gary Churgin, President & CEO of HFA commented: "HFA is proud to leverage our extensive resources and industry knowledge to quickly secure a high volume of licenses for this crucial aspect of the GRAMMY voting process. We are happy to assist The Recording Academy with their licensing and to continue this relationship that supports Music's Biggest Night®."

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**About The Recording Academy**

Established in 1957, The Recording Academy is an organization of musicians, producers, engineers and recording professionals that is dedicated to improving the cultural condition and

quality of life for music and its makers. Internationally known for the GRAMMY Awards — the preeminent peer-recognized award for musical excellence and the most credible brand in music — The Recording Academy is responsible for groundbreaking professional development, cultural enrichment, advocacy, education and human services programs. The Academy continues to focus on its mission of recognizing musical excellence, advocating for the well-being of music makers and ensuring music remains an indelible part of our culture. For more information about The Academy, please visit [www.grammy.com](http://www.grammy.com). For breaking news and exclusive content, join the organization's social networks on Facebook ([www.facebook.com/thegrammys](http://www.facebook.com/thegrammys)), Twitter ([www.twitter.com/thegrammys](http://www.twitter.com/thegrammys)), and YouTube ([www.youtube.com/thegrammys](http://www.youtube.com/thegrammys)).

## About HFA

HFA is the nation's leading provider of intellectual property management, licensing and royalty calculation and distribution services for the music industry. With over 46,000 music publishing clients, HFA issues the largest number of licenses for the use of music in both physical and digital distribution formats. HFA makes licensing fast and easy with Songfile®, its online application. The company also offers a variety of outsourced technology solutions designed to facilitate the administration of intellectual property rights. As a technology innovator, HFA is leading the industry in establishing global data standards and is a founding member and Board member of the Digital Data Exchange (DDEX). In fact, HFA was recognized by *InformationWeek* on its 2010 Top 500 Relentless Innovators list, where the company ranked 121. HFA was the only music company to be included on the list. In business for more than 80 years, HFA is the music industry's most comprehensive resource for rights management.

For more information about HFA visit our website at [www.harryfox.com](http://www.harryfox.com)



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